BARRIO LOGAN COMMUNITY PLAN UPDATE ECONOMICS RESEARCH ASSOCIATES SUMMARY OF ECONOMIC CONSULTANT SCOPE OF WORK

I. Long Term Real Estate Demand Analysis

ERA to prepare long-term (2010-2030) forecast of demand for different land uses for the Barrio Logan Planning Area based upon regional economic trends and competitive position of Barrio Logan for each land use.

- 1. Market rate residential
- 2. Office commercial
- 3. Retail commercial
- 4. Industrial including R&D, manufacturing and distribution

II. Development of Alternative Land Use Plans

ERA contributes to the shaping of land use alternatives prepared by MIG.

Deliverable # 1: Market Analysis and Alternative Land Use Plans Memorandum Report - submitted in November of 2008 - summary attached

III. Economic Impact Analysis of Alternatives

ERA will estimate the economic impact of land use plan alternatives prepared by MIG

- 1. Direct employment
- 2. Estimated Barrio Logan employment
- 3. Wages of those jobs
- 4. Induced and indirect jobs through the multiplier effect
- 5. Gross regional product

Deliverable # 2: Economic Impact Analysis Memorandum - Awaiting Instructions to Proceed

IV. Socio Economic Impacts

ERA will evaluate the socioeconomic impact of the land use alternatives prepared by $\ensuremath{\mathsf{MIG}}$

- 1. Establish baseline conditions
- 2. New employment and income for Barrio Logan residents
- 3. Displacement of residents and businesses
- 4. Environmental considerations
- 5. Ranking of alternatives in terms of socioeconomic impact

Deliverable # 3: Socioeconomic Impact Analysis Memorandum - Awaiting Instructions to Proceed

V. Impact to Public Facilities Financing Plan

ERA will review the impact of the land use alternatives on the Barrio Logan Public Facilities Financing Plan

- 1. Receive input on new public facilities requirements of the alternatives
- 2. Review impact on financing sources

Deliverable # 4: Impact to the Public Facilities Financing Plan Memorandum - Awaiting Instructions to Proceed

V. Fiscal Impact Analysis of Preferred Alternative

ERA will evaluate the municipal cost versus revenue impact of the preferred alternative on the City of San Diego

- 1. Interview key department heads
- 2. Develop cost v revenue model
- 3. Apply fiscal model to the preferred alternative

Deliverable # 5: Fiscal Impact Analysis Memorandum - Awaiting Selection of Preferred Alternative

VI. Financial Feasibility Testing

ERA test the financial feasibility of five key development sites within Barrio Logan

- 1. Identify the sites with City staff
- 2. Secure concept plan and development program from City or MIG
- 3. Prepare pro forma analysis of five sites maximum of two alternatives per site

VIII. Prepare Final Report

IX. Attend Workshops and Public Hearings

Table I-1 ESTIMATED DEMAND IN BARRIO LOGAN FOR MARKET RATE DEVELOPMENT

	2011	2011-2020	2021	2021-2030	Total 2011-2030	11-2030
	Low	High	Low	High	Low	High
Office Demand						
Gross SF	75,000	125,000	196,000	280,000	271,000	405,000
Estimated Acreage	7	4	4	Ŋ	ဖ	ര
Housing Demand (Market Rate)						
Number of Units	510	630	006	1,100	1,410	1,730
Estimated Acreage	12	41	19	23	30	37
Hotel Demand						
Units	136	160	308	350	444	510
Estimated Acreage	က	4	9	7	6	7
Retail & Restaurant Demand						
Gross SF	44,550	56,650	81,800	102,000	126,350	158,650
Estimated Acreage	ო	ო	4	ις	9	∞
Total Acreage for New Demand	19	25	32	40	52	65

Source: Estiamted by Economics Research Associates